



Deakon Pty Ltd.
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 Australia

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ABN # 52 367 906 730
 ACN # 115 246 967

CORPORATE WORKSHOP - REGISTRATION FORM

STEP 1 Fill in Your Company's General Contact Details

Company Name

Street Address

Suburb

State Post Code

Mailing Address

STEP 2 Provide a Central Contact Person for Administrative Purposes

Salutation Mr Ms Mrs Miss Other

Given Name(s)

Surname

Job Title

Telephone

Facsimile

Mobile

Email Address

Office Use Only

Date Received / / Payment Approved Delegates

Course Code B 2 B S 3 0 A - B 2 B S 3 0 A

Location Melbourne Sydney Brisbane

Start / / Confirmed Waitlisted

STEP 3

Choose Your Preferred Workshop, Dates & Venue

Fear- The Art of Selling®



Dates	Location	Times	Course	Status
	As Below	08.30 - 16.30	Units 1 & 2	TBA
	As Below	08.30 - 16.30	Units 3 & 4	TBA
	As Below	08.30 - 16.30	Units 5 & 6	TBA
	As Below	08.30 - 16.30	Units 7 & 8	TBA

Venue Details

Facility

Training Room Name

Street Address

Suburb

State Post Code

Facility Coordinator

Telephone

Facsimile

Mobile

Email Address

Please confirm that the following equipment and / or services will be provided on the day.

Data Projector & Screen Whiteboard & Pens Flipchart x (2) & Pens
 Classroom Furniture Catering

Note: All charges associated with venue & equipment hire /catering whether in-house or outsourced to a 3rd party are to be covered by the client in full.

Terms & Conditions

Fees

Your investment for the full programme of eight (8) 1/2 day units, Fear – The Art of Selling ® is \$1,760.00 Ex. GST per participant. All training material including Participant Notes & Workbooks is provided.

Venue & Equipment Hire / Catering

All charges associated with venue & equipment hire / catering whether in-house or outsourced to a 3rd party are to be covered by the client in full. This includes the supply of the following - Data Projector & Screen, Whiteboard, Flipcharts and Classroom Furniture.

Deakon can arrange for any or all of these services to be provided on request. An administration fee of 20% applies in addition to any charges incurred by Deakon to provide these services.

Consulting

Fear – The Art of Selling ® has been designed to cater for the training needs of most organizations however, Role Plays & Group Activities can be tailored to meet the specific needs of a team. A consulting fee of \$2,000.00 Ex. GST per day applies to developing any changes to the standard training material.

Expenses

All interstate travel, accommodation & meal charges incurred by Deakon’s assigned facilitator are to be billed to the client at cost.

Tax Invoice

A GST compliant Tax Invoice in PDF format will be issued via email after payment has been received in full.

Payment

A minimum of ten (10) participants per venue is required to conduct a Corporate Workshop and Deakon must receive payment in full prior to the agreed workshop’s commencement date.

Cancellation Policy

Deakon understands that circumstances may arise requiring a workshop to be cancelled and/or need to be rescheduled. If a cancellation request is made at least twenty-one (21) days before the workshop commencement date, a full refund will be given and within three weeks or less, but more than one week, a cancellation penalty of 50% of the full fee will apply.

Unfortunately, if the workshop is cancelled less than 7 days before the workshop commencement date, no refund will be given. Under no circumstances shall a full or partial refund be given once a workshop has commenced.

Deakon will make every effort not to cancel or postpone any workshops, however if cancellation or postponement is necessary for any reason, the client will be notified no less than 7 days prior to the workshop commencement date by phone, facsimile or email. The client may choose either to reschedule the workshop or request a full refund.

All workshop cancellations must be made in writing and sent to Deakon Pty Ltd. Level 23 HWT Tower, 40 City Road Southgate, Vic. 3006, faxed to (03) 9372 8355 or emailed to training@deakon.com.au

Deakon is not responsible for travel or any other expenses incurred by participants in the event of a cancellation.

General

These Terms & Conditions are effective from 1st January 2010.

I agree to and accept the above Terms & Conditions in full:

Name

Job Title

Signature

Date

/ /

STEP 8**Return Registration Form**

Fax

Fax your completed and signed registration form with your credit card details (only) to **03 9372 8355**.



Mail

Mail your completed and signed registration form with your credit card details to Deakon Pty Ltd. Level 23 HWT Tower, 40 City Road Southgate, Victoria 3006.

or

Mail your completed and signed registration form to Deakon Pty Ltd. Level 23 HWT Tower, 40 City Road Southgate, Victoria 3006 with a cheque made payable to Deakon Pty Ltd.



Email

Email your completed and signed registration in PDF format with your credit card details (only) to **training@deakon.com.au**



Invoice

Fax, Mail or Email your completed and signed registration form with the Invoice box ticked and "Official Order Number" clearly stated.

IMPORTANT

Once we receive your completed registration form along with full payment, Deakon will send a confirmation booking message via email.

You will receive an additional email outlining the course agenda a minimum of two (2) week prior to the commencement of the workshop.

If you have any questions, please feel free to contact us on **03 9674 7122**.

Thankyou for your valued business!

www.deakon.com.au